



United States Maritime Alliance, Ltd.

USMX RESPONSE TO JOINT ASSOCIATION COALITION LETTER

LYNDHURST, NJ (SEPTEMBER 17, 2024) – FOR IMMEDIATE RELEASE

“USMX is in strong agreement with the 177 trade associations who are calling for the immediate resumption of negotiations with the ILA to work out a new Master Contract agreement that recognizes their vital contributions, while avoiding an unnecessary and disruptive strike that would be harmful to all parties. We have tremendous respect for the ILA and its members, but it is disappointing that we have reached this point where the ILA is unwilling to reopen dialogue unless all of its demands are met.

The only way to resolve this impasse is to resume negotiations, which we are willing to do at any time.

We understand and appreciate the concern from these trade associations, who realize what is at stake if negotiations are unable to progress, and we call on the ILA to return to bargaining so we can reach a new deal before the expiration of our current agreement, something we continue to believe is possible if the other side is willing to meet.”

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Attachment: Joint Association Coalition Letter 9-17-24

September 17, 2024

The Honorable Joseph R. Biden
President
The White House
1600 Pennsylvania Ave NW
Washington, DC 20500

Dear President Biden,

On behalf of the undersigned organizations representing manufacturers, farmers and agribusinesses, wholesalers, retailers, restaurants, manufacturers, importers, exporters, distributors, transportation and logistics providers, and other supply chain stakeholders, we are writing to you again expressing significant concern about the state of negotiations between the International Longshoremen's Association (ILA) and the United States Maritime Alliance (USMX) to help them return to the bargaining table to restart stalled negotiations. This labor contract, which covers all maritime container ports along the East and Gulf coasts, is set to expire on September 30, 2024. The ILA has repeatedly threatened a coastwide strike if a new agreement is not reached by October 1. As a follow-up to our June 25 letter, we call upon the administration to immediately work with both parties to resume contract negotiations and ensure there is no disruption to port operations and cargo fluidity if a new contract is not reached by the expiration date.

We applaud the ongoing focus of this administration on supply chain resiliency. This administration, more than any other, understands the need to keep our ports open and commerce flowing. We all experienced the significant supply chain congestion that was caused by COVID-19 and the impacts that had on businesses, workers, consumers and the economy. While we may have addressed some of those issues, the supply chain continues to face other challenges. Most notably the ongoing impact of the Houthi attacks on commercial vessels impacting use of the Red Sea and Suez Canal.

This administration has certainly stepped in when other supply chain related labor discussions had the potential to impact the national economy. This includes efforts to help the ILWU and PMA resolve their West Coast port labor negotiations, efforts to help the Class I railroads come to agreement with their unions and efforts to resolve contract negotiations between UPS and the Teamsters. While there was an ongoing threat of disruptions during these negotiations, the administration helped to ensure the parties remained at the negotiating table to achieve a final contract. All without a major disruption to the supply chain.

With two weeks left until the ILA-USMX contract expires and the ongoing threat of a coastwide strike beginning on October 1, it is imperative that the administration engage with the parties to quickly negotiate a new deal or agree to continue negotiations while keeping the ports open and cargo flowing. A strike at this point in time would have a devastating impact on the economy, especially as inflation is on the downward trend.

As we have now seen in the press, there are a number of key issues that the parties need to negotiate for a new contract. However, as we have stated previously, the only way to resolve these issues is for the parties to come back to the bargaining table and actually negotiate the new contract. The administration needs to provide any and all support to the parties in their negotiations. In addition, the administration needs to be ready to step in if a strike or other action occurs that leads to a coastwide shutdown or disruption.

At this critical juncture, it is imperative that the parties return to the table without engaging in disruptive activities that could harm the economy and the millions of businesses, workers and consumers who rely on the seamless flow of goods, both imports and exports, through our East Coast and Gulf Coast ports.

Thank you for your consideration on this important issue.

Sincerely,

Accessories Council
Agribusiness Council of Indiana
Agriculture Transportation Coalition - AgTC
Airforwarders Association
Alliance for Automotive Innovation
Alliance for Chemical Distribution
Amcot
American Apparel & Footwear Association
American Automotive Policy Council
American Chemistry Council
American Cotton Shippers Association
American Down and Feather Council
American Feed Industry Association
American Forest & Paper Association
American Home Furnishings Alliance
American Lighting Association
American Pyrotechnics Association
American Soybean Association
American Spice Trade Association
AmericanHort
Association of American Railroads
Association of Food Industries
Auto Care Association
Autos Drive America
Baltimore Customs Brokers & Forwarders
Association
California Bean Shippers Association
California Retailers Association
California Walnut Commission
California Warehouse Association

CAWA - Representing the Automotive Parts
Industry
Coalition of New England Companies for Trade
Color Pigments Manufacturers Association
Columbia River Customs Brokers & Forwarders
Association
Consumer Brands Association
Council of Fashion Designers of America (CFDA)
Council of Supply Chain Management
Professionals (CSCMP)
CT Retail Network
Customs Brokers & Forwarders Association of
Northern California
Customs Brokers & International Freight Forwarders
Association of Washington State
Customs Brokers & International Freight Forwarders
of Washington State
Detroit Customs Brokers and Forwarders Association
Distilled Spirits Council of the U.S.
Fashion Accessories Shippers Association
Florida Feed Association, Inc.
Florida Retail Federation
FMI - The Food Industry Association
Footwear Distributors & Retailers of America (FDRA)
Forest Resources Association
Gemini Shippers Association
Georgia Retailers
Glass Packaging Institute
Global Business Alliance
Global Cold Chain Alliance

Green Coffee Association
 Greenabl Shippers Association
 Growth Energy
 Halloween & Costume Association
 Hardwood Federation
 Health Industry Distributors Association
 Heating, Air-conditioning, & Refrigeration
 Distributors International
 Home Fashion Products Association
 Household & Commercial Products
 Association
 Intermodal Motor Carriers Conference
 International Association of Movers
 International Dairy Foods Association
 International Fresh Produce Association
 International Housewares Association
 International Shippers Association
 International Sleep Products Association
 International Warehouse Logistics Association
 (IWLA)
 International Wood Products Association
 Int'l Freight Forwards & Customs Brokers
 Association of New Orleans
 Juvenile Products Manufacturers Association
 Leather and Hide Council of America
 Los Angeles Customs Brokers & Freight
 Forwarders Association
 Louisiana Retailers Association
 Maryland Retailers Alliance
 Meat Import Council of America
 Meat Institute
 MEMA, The Vehicle Suppliers Association
 Mid-Valley Customs Brokers Association
 Minnesota Soybean Growers Association
 Missouri Retailers Association
 Montana Retail Association
 Motorcycle Industry Council
 National Aquaculture Association
 National Association of Beverage Importers
 (NABI)
 National Association of Chain Drug Stores
 National Association of Egg Farmers
 National Association of Manufacturers
 National Association of Wholesaler-
 Distributors
 National Chicken Council
 National Coffee Association USA
 National Cotton Council
 National Council of Chain Restaurants
 National Council of Farmer Cooperatives
 National Customs Brokers and Forwarders
 Association of American (NCBFAA)
 National Electrical Manufacturers Association (NEMA)
 National Fisheries Institute
 National Grain and Feed Association
 National Hay Association
 National Industrial Transportation League
 National Lumber & Building Material Dealers
 Association
 National Milk Producers Federation
 National Mining Association
 National Oilseed Processors Association
 National Pest Management Association (NPMA)
 National Pork Producers Council
 National Restaurant Association
 National Retail Federation
 National Roofing Contractors Association
 National Sporting Goods Association
 National Wooden Pallet & Container Association
 Natural Products Association
 NCA - National Confectioners Association
 New Jersey Motor Truck Association
 New Jersey Retail Merchants Association
 New York New Jersey Foreign Freight Forwarders and
 Brokers Association Inc.
 North American Association of Food Equipment
 Manufacturers (NAFEM)
 North American Home Furnishings Association
 North American Renderers Association
 Northern Border Customs Brokers Association (NBCBA)
 Ohio Council of Retail Merchants
 Oregon Feed & Grain Association
 Oregon Trucking Association
 Pacific Coast Council of Customs Brokers and Freight
 Forwarders Assns. Inc.
 Pennsylvania Retailers Association
 Performance Racing Industry (PRI)
 Pet Food Institute
 Philadelphia Customs Brokers & Forwarders Association
 Plumbing Manufacturers International
 Portland Cement Association
 Recreational Off-Highway Vehicle Association

Recycled Materials Association (ReMA)
Retail Association of Nevada
Retail Council of New York State
Retail Industry Leaders Association
Retail Merchants of Hawaii
Retailers Association of Massachusetts
San Diego Customs Brokers Association
San Gabriel Valley Economic Partnership
Shippers Coalition
SNAC International
Society of Chemical Manufacturers &
Affiliates
South Carolina Retail Association
South Carolina Trucking Association
South Dakota Association of Cooperatives
South Dakota Soybean Association
Specialized Furniture Carriers
Specialty Equipment Market Association
(SEMA)
Specialty Soya and Grains Alliance
Specialty Vehicle Institute of America
Sports & Fitness Industry Association (SFIA)
Tag and Label Manufacturers Institute
Tea Association of the U.S.A., Inc.
TechNet
Texas Retailers Association
The Fashion and Jewelry Trade Association
The Fertilizer Institute
Toy Association
Transportation Intermediaries Association (TIA)
Travel Goods Association
Trucking Association of New York
U.S. Apple Association
U.S. Chamber of Commerce
U.S. Dairy Export Council
U.S. Fashion Industry Association
U.S. Meat Export Federation
USA Poultry & Egg Export Council
USA Rice
Virginia Trucking Association
Washington Retail Association
Washington Trucking Associations
West Texas New Mexico Customs Brokers Association
West Virginia Retailers Association
Window & Door Manufacturers Association
Wisconsin Soybean Association

CC: The Honorable Julie Su, Acting Secretary, Department of Labor
The Honorable Pete Buttigieg, Secretary, Department of Transportation
The Honorable Gina Raimondo, Secretary, Department of Commerce
The Honorable Tom Vilsack, Secretary, Department of Agriculture
The Honorable Lael Brainard, Director, National Economic Council
Members of Congress
Mr. Harold Daggett, President, International Longshoremen's Association
Mr. David Adam, President, United States Maritime Alliance